



EXCHANGE CROSS DOCK PROGRAM

For Existing Cross Dock Suppliers

- **Introduce the Exchange Cross Dock program**
- **Identify the goals for the Cross Dock Program**
- **Differentiate between the two types of Cross Dock programs**
- **Fulfill the requirements for maintaining participation in a Cross Dock Program**
- **Avoid common difficulties associated with the Cross Dock Program**

What is Cross Dock?

- **Cross Dock is a method of procurement/moving merchandise.**
- **Multiple store orders are consolidated into one purchase order per Conus Exchange Distribution Center (DC) per week.**
- **Merchandise is delivered to a DC instead of individual stores.**
- **Merchandise is received by the DC and quickly distributed to the stores.**

Cross Dock Goals

- **Reduce transportation & DC labor costs**
- **Reduce store workload expenses**
- **Minimize total lead time from order to store sales floor**
- **Reduce inventory**
- **Provide full merchandise tracking capability**
- **Allow smaller stores to order merchandise in smaller quantities.**

Types of Cross Dock

- **Cross Dock POs have no minimums by line/PO total/store**
- **Cross Dock FOB Origin POs-Exchange pays shipping**
- **Cross Dock FOB Destination POs-Supplier pays shipping**
- **Shipping conveyable case weight/dimension requirements:**
 - Minimum 9"x9"x4"/3#
 - Maximum 36"x24"x24"/70#
- **Cross Dock 2 (XD2):**
 - Cases contain mixed UPCs
 - Conveyable – UCC128 label has Ship To Warehouse Mark For each store
- **Cross Dock 3 (XD3):**
 - Cases contain 1 UPC
 - Conveyable – UCC128 label has same Ship To Mark For

Requirements

- **Cross Dock orders are fill or kill.....no back orders or multi shipments**
- **Cross Dock POs are not to be amended, extended or changed:**
 - If a purchase order cannot be filled on or before contracted ship/arrival date, notify the MD Cross Dock team Buyer to cancel the PO
- **Origin vendor orders should ship by the contracted ship date on the PO.**
- **Destination vendor orders should ship to arrive by the 1st contracted destination date on the PO**

- **Origin POs must be released to our Transportation Management System (TMS) 72 hours before the ship date.**
 - Allows time for the order to be routed.
 - Allows up to 3 days for the carrier to schedule pick-up.
- **Advance Ship Notice (ASN 856) must accurately define what is being shipped**
 - Must be transmitted within 24 hours after the PO is released in time to be in the receiving warehouse system before the PO arrives
- **At this time, only one ASN should be transmitted per Purchase order (PO).**
 - It is recommended the actual PO number be used as the ASN to eliminate duplication (18 month rule for ASN & UCC numbers)

Requirements

- Vendors must maintain a 90% on time deliveries.
- Vendors should ship all PO merchandise that is available.
- Vendors must maintain a 95% PO fill rate.
- Vendors must comply with the terms of the PO.
- Vendors can only ship from one location per assigned vendor code number
 - Multiple ship points or non Conus ship points not allowed
 - Each ship point requires its own Vendor Code #
- Other Cross Dock Vendor restrictions:
 - No substitute items: only UPCs on PO accepted
 - No overages: only case packs noted on PO are accepted

Common XD Issues

- **No ASN in our system when the PO arrives for processing**
 - The ASN opens the PO in the DC receiving system (ASN # used only once in 18 month period)
 - The UCCs attached to the ASN describe contents of each case for the DC SPA system to read/process against the PO lines
- **Requirements on UCC128 labels:**
 - Only the 7 digit numeric store number can be used in bar code form
 - SSCC 18 digit serial shipping container code with application ID “00” (used only once in 18 month period)
 - Required label no smaller than 6”tall x4”wide printed on 6”tall area
 - Do not fold any barcode area over an edge
 - Position label on cartons in same general area in same position
 - Make sure ink is legible
 - Make sure no other labels cover any aspect of UCC label

➤ Multiple ship locations

- Exchange transportation costs are calculated on 1 ship point per vendor code #
- Vendors may have more than 1 vendor code # as assigned by the MD Team Buyer

➤ Cross Dock is for the 3 main warehouses only:

- West Coast DC (French Camp, California)
- Dan Daniels DC (Newport News, Virginia)
- Waco DC (Waco, Texas)
- Exchange has other overseas DCs which are not on the Cross Dock program

- You may learn more information about the Exchange Supplier Requirements, Vendor Compliance Program and other aspects of our business by logging onto this site:

<http://www.aafes.com/Images/doingbusiness/handbook.pdf>

Contact: LGCompResourcesBr@aafes.com for additional information