

Shopping Mall Services, Concessions, & Vending



EXCHANGE

ARMY & AIR FORCE EXCHANGE SERVICE





You save, we give back.

Our Commitment

The Exchange is the multi-channel retailer that serves our nation's military men, women, and their families all over the world. We are proud to support our country's best and we are committed to providing them with the highest quality products and services at competitive prices.

The Exchange's investment in its future is supported by a strong and diverse supplier base of name brand companies and small, minority, women, and veteran owned businesses. Offering dynamic retail opportunities in various Services, Concession, and Vending enterprises allows the Exchange to offer unique products and services for emerging niche markets.

The Exchange's Policy is to cooperate to the fullest extent with all suppliers and manufacturers while maintaining the highest ethical business standards. The Exchange is a staunch supporter of diverse suppliers. Determining factors for procuring merchandise from suppliers are quality products, competitive prices, on time delivery and customer demand.



WHY PARTNER WITH THE EXCHANGE?

We believe businesses like yours are the cornerstone of the Exchange's success.

Opening the door to new opportunities is the Exchange's commitment to you. We strive to create healthy competition by utilizing all possible sources. As we actively seek partnerships with diverse businesses in our global marketplace, we understand and value the innovation our partners bring. The goods and services your company provides will help the Exchange continue to grow as we serve the Best Customers in the World!

Thank you for your interest in doing business with the Exchange. If you believe the product or service you offer would be of interest to our Military customers, we would like to hear from you.

There are a lot of benefits when you partner with the Exchange, including negotiable fee charges, no utility charges, limited common area maintenance charges, a variety of spaces and merchandise, and the draw of a one-stop shopping experience for the best customers in the world.



GLOBAL LOCATIONS*

Europe

- Belgium
- Bosnia
- Croatia
- Germany
- Hungary
- Italy
- Macedonia
- Netherlands
- United Kingdom

Latin America

- Honduras
- Puerto Rico

Middle East

- Afghanistan
- Egypt
- Iraq
- Kuwait
- Saudi Arabia
- Turkey
- Uzbekistan

Asia

- Guam
- Okinawa, Japan
- South Korea

Continental U.S.

- Alabama
- Alaska
- Arizona
- Arkansas
- California
- Colorado
- Connecticut
- Delaware
- Florida
- Georgia
- Hawaii
- Idaho
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky
- Louisiana
- Maine
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- Missouri
- Montana
- Nebraska
- Nevada
- New Hampshire
- New Jersey
- New Mexico
- North Carolina
- North Dakota
- Ohio

- Oklahoma
- Oregon
- Pennsylvania
- Rhode Island
- South Carolina
- South Dakota
- Tennessee
- Texas
- Utah
- Vermont
- Virginia
- Washington
- Washington, D.C.
- West Virginia
- Wisconsin
- Wyoming

* Contact the Exchange for additional locations.



KEY FACTS *For Services, Concession, and Vending Operations*

CUSTOMERS: Over 7 million active duty military soldiers and airmen, reservists, retirees, and family members

SIZE: Over **5,200** operations

LOCATIONS: all 50 states, 30 countries

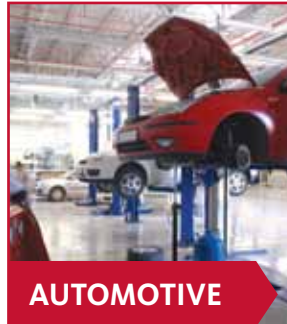
ADD YOUR BUSINESS TO THESE EXAMPLES OF OPERATIONS:



Bakery, Ice Cream, Coffee, Specialty/Ethnic Foods, Wine/Beer



Food/Beverage, Amusements, Laundrettes, Music/DVD Rental, Gaming



Car Wash, Vehicle Repair, Car Care Centers, Gas Stations



Dentistry, Optical, Optometry



Giftware, Souvenirs, Furniture, Apparel, Antiques, Jewelry, Linen, Rugs, Paintings



Alterations, Barber, Salons, Hair Braiding/Weaving, Laundry/Dry Cleaning, Photo, Tax Preparation, Spas



Cellular/Wireless, Advanced Technologies



Delivery, Janitorial, Assembly/Repair, Printing and more!

SERVICES: OUR CORE SERVICES BENEFIT YOU

Exchange Services, Concession and Vending is proud of our history in offering military customers and their families an array of essential and unique products and services. Businesses that range from meeting daily needs to providing precious memories of adventures lived in foreign lands is our hallmark.

As our marketplace continues to grow and our way of business continues to expand, we welcome new ideas and innovative solutions that meet our customers' needs.



BENEFITS FOR OTHER SERVICES

The benefits are endless when you partner with the Exchange. You'll have access to an established customer base and established branding that will help benefit your business. Exchange vendors enjoy conveniently located mall placement with a variety of small businesses and name brands. The Exchange provides a great opportunity for franchises or corporate stores.



GameStop



Firestone
SINCE 1926 COMPLETE AUTO CARE



The UPS Store



GNC
LIVE WELL



Hertz



Enterprise
rent-a-car



PAUL MITCHELL
PROFESSIONAL SALON PRODUCTS



PODS
Portable On Demand Storage



BURGER KING



SUBWAY



Pizza Hut



Charley's
GRILLED SUBS

To learn more about Services, Concession, and Vending Operations, go to:

www.shopmyexchange.com

Click on “Doing Business with the Exchange” and watch our video at:

<http://www.shopmyexchange.com/DoingBusiness/vending.htm>

Complete and submit the source list application for Services, Concession, and Vending.



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Contact the Exchange Services Business Manager for more information.