

P.A.R

Planning
Allocation
Replenishment

Project Retek

AFES



Merchandise Tools



Planning Tools

- Palladium
- RACI Diagrams
- Business Process Flows
- Roadmaps

Oracle Retail

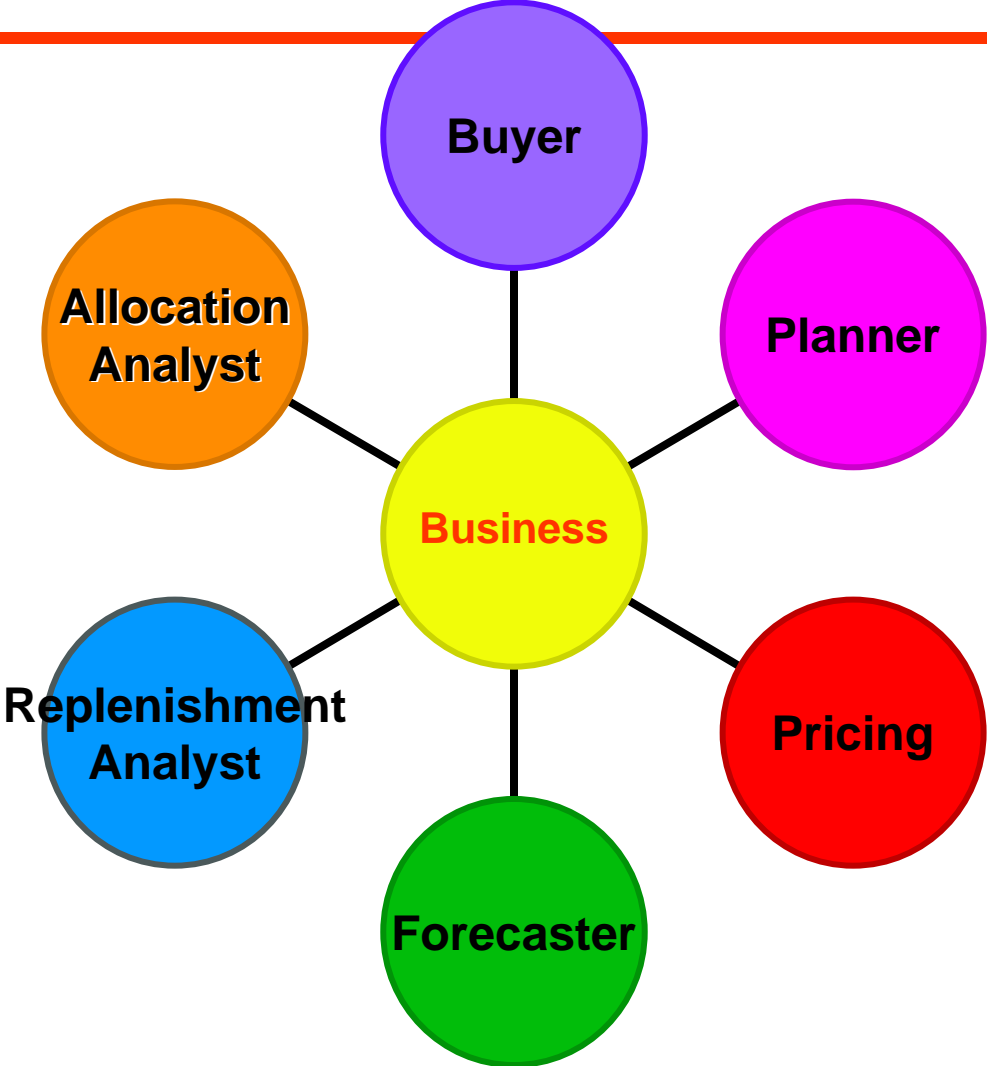
- RPM
- RDW
- RMS Manual PO Allocation
- RMS Inventory
- RMS Replenishment
- ReSa
- RDF
- SCO
- Promotion
- DSD

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PAR Team – Focusing on the Business to Achieve Customer Satisfaction

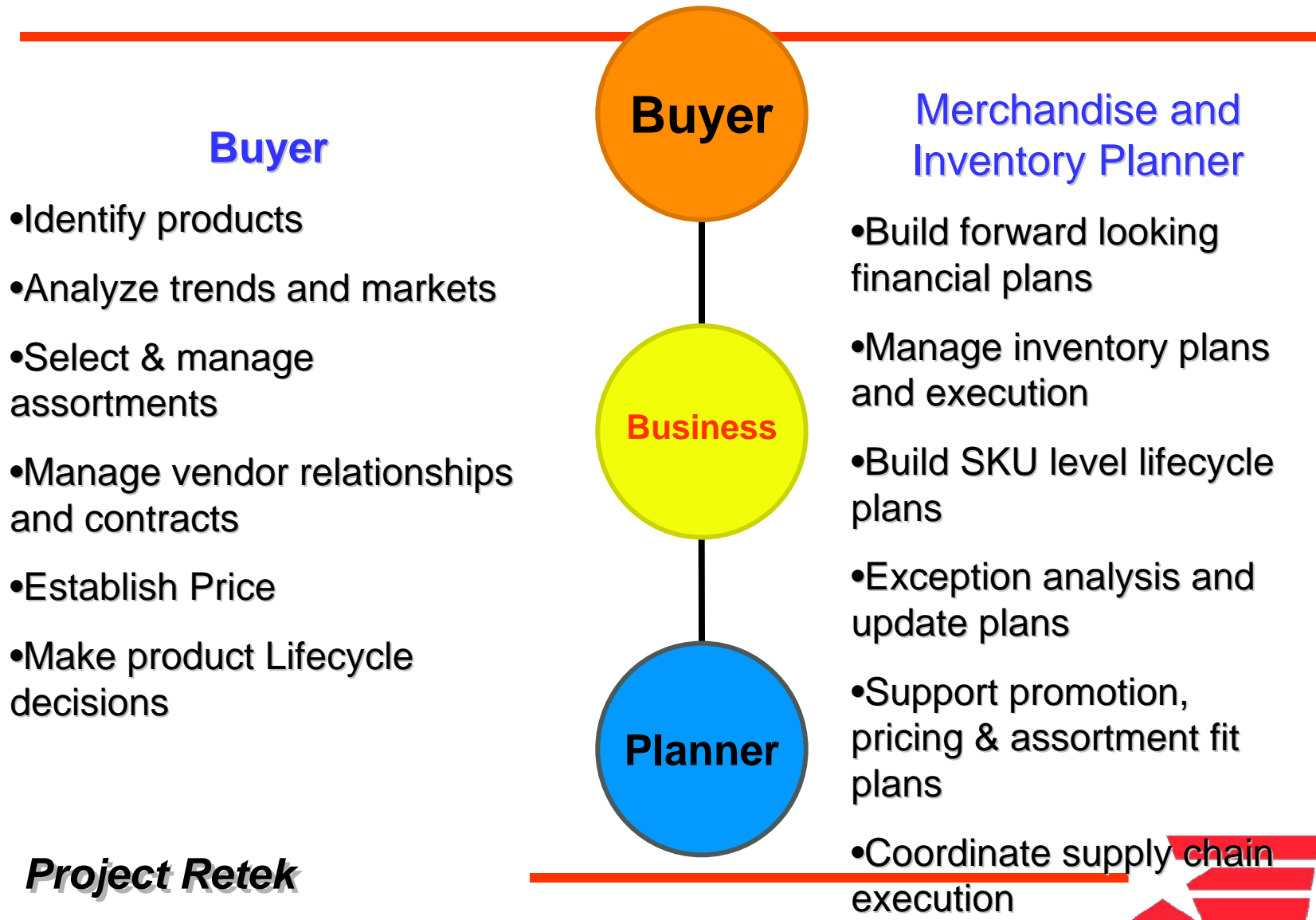


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Team Work Flow Process



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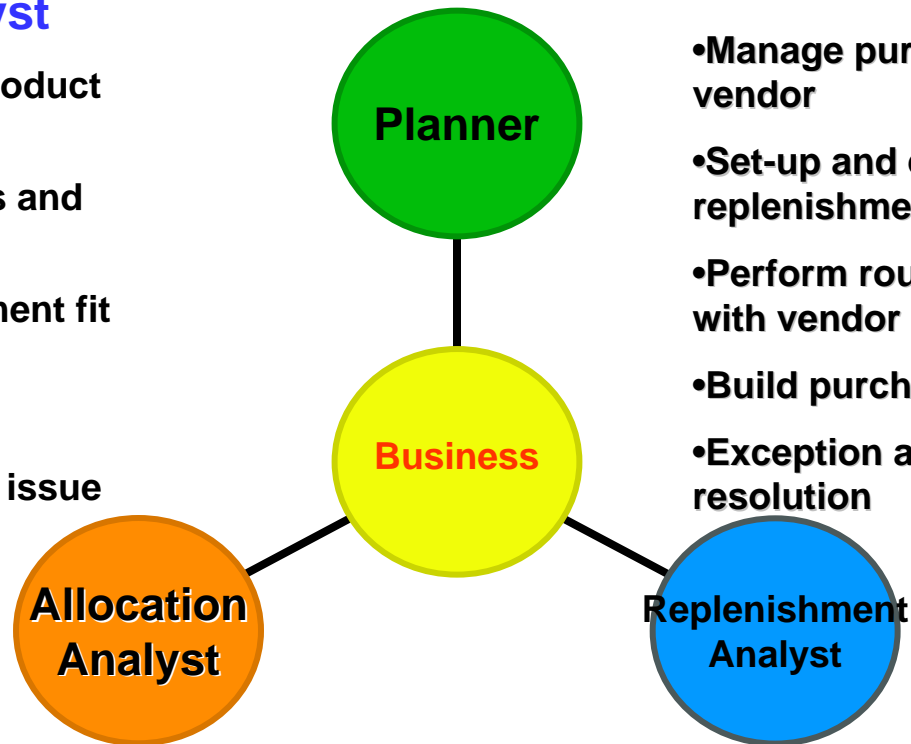
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Team Work Flow Process

Allocation and Inventory Analyst

- Manage allocation of product to support forecast
- Adjust model quantities and inventory parameters
- Performs basic assortment fit reviews and analysis
- Build allocation plans
- Exception analysis and issue resolution



Replenishment and Inventory Analyst

- Manage purchase orders to vendor
- Set-up and execute replenishment parameters
- Perform routine communications with vendor
- Build purchase order plans
- Exception analysis and issue resolution

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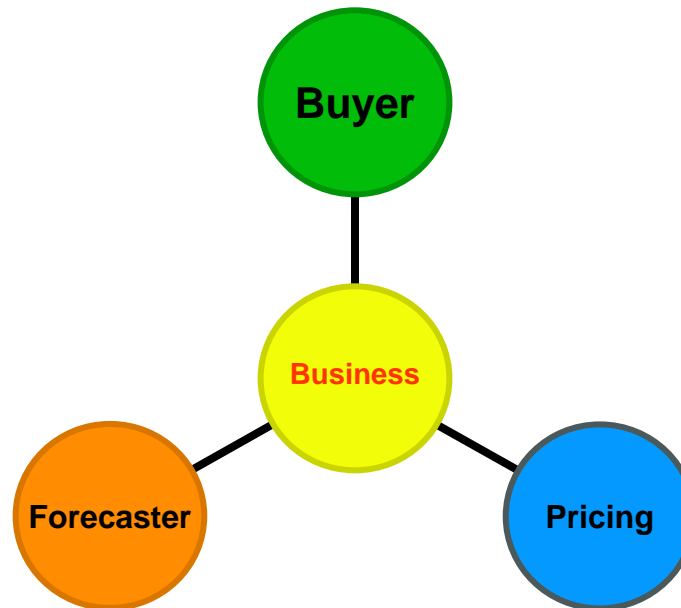
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Team Work Flow Process

Forecaster

- Determine SKU level forecast
- Reconcile unit demand forecast to sales plan
- Resolve forecast issues
- Monitor/Report forecast accuracy



Pricing

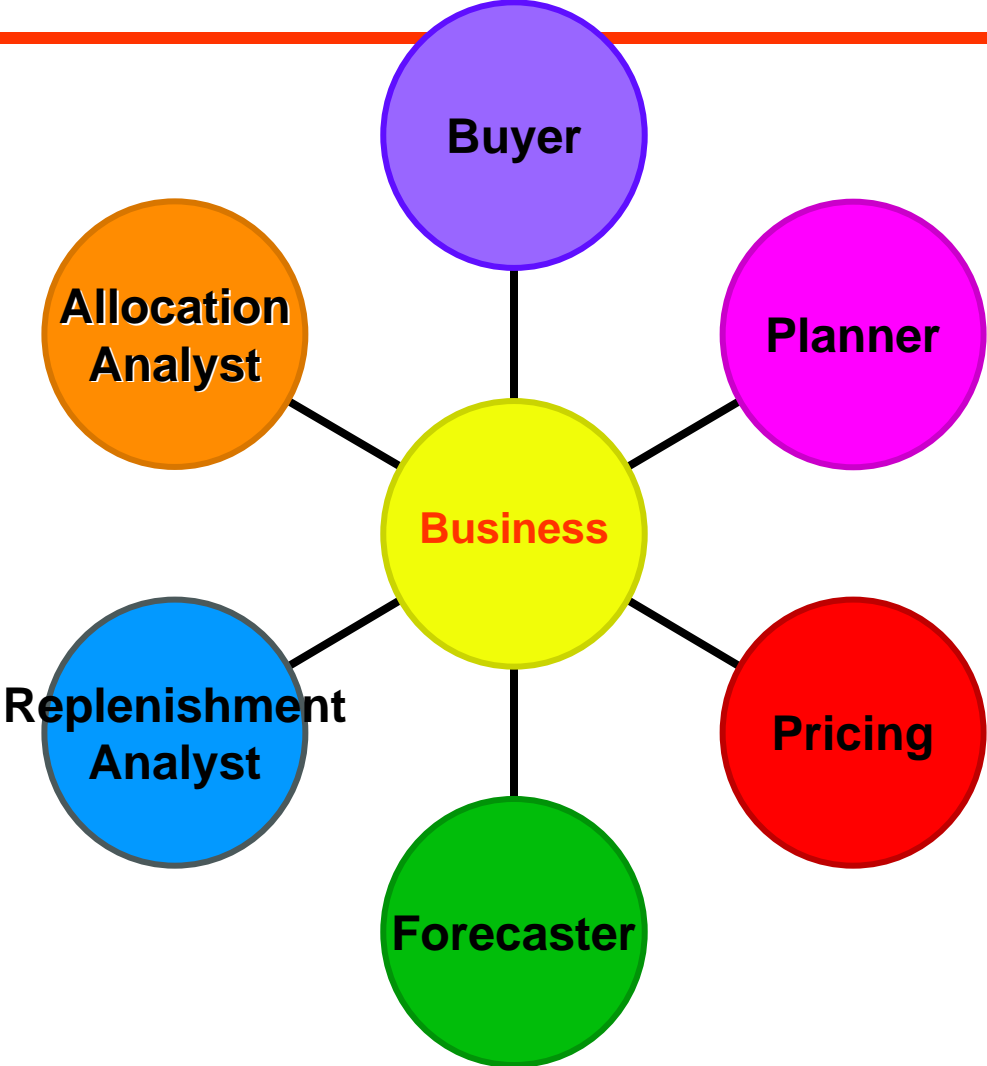
- Establishes strategic pricing models
- Systematically assigns prices
- Identifies trends and opportunities to leverage pricing strategies that maximize sales and gross margin
- Manages competitive pricing data

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