# EXCHANGE ARMY \& AIR FORCE EXCHANGE SERVICE 

## Subject: Vendor Compliance Program

Purpose: To identify costs incurred for vendors not complying with shipping/packing/marking/bill of lading/return to vendor/ticketing/palletizing instructions. Background: The Vendor Compliance Program (VCP) is implemented to recover expenses caused by vendors' noncompliance for merchandise shipped to and through our operations. Vendor's merchandise will flow through our Distribution Centers and stores and on to the selling floor in a efficient manner, if vendors follow the detailed requirements outlined in this guide.

Distribution Centers, and stores, will submit data for the purpose of recovering costs incurred by vendor nonconformance. The Exchange will charge the contractor for any costs incurred as a result of nonconformance. Nonconformance may include but is not limited to the compliance violation(s) below.

As detailed in the Vendor Compliance Cost Structure below, Exchange HQ Cooperative Advertising will process charges to recover costs caused by vendor/supplier shipments to our distribution centers and stores that are not compliant with the purchase order terms and conditions.

In the event vendors require additional information, the Exchange contact information is provided on each claim.

## Army \& Air Force Exchange Service Vendor Compliance Cost Structure

Updated: 01 August 2010


|  | Bill of Lading (BOL) Compliance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| VCB. 1 | Failure to consolidate purchase orders into one BOL |  |  | \$150 |
| VCB. 2 |  | Number of POs | \$13.660 | Calculated |
| VCB. 3 | PO \#, carton qty, and/or department number not listed individually or accurately on BOL |  |  | \$150 |
| VCB. 4 | Failure to list PO \# in . Special Instructions. section on BOL |  |  | \$150 |
| VCB. 5 | BOL error resulting excess freight charge. |  |  | Actual \$ |
| VCB. 6 | BOL does not contain contact information |  |  | \$150 |
| VCB. 7 | Bill of lading marked prepaid should be collect |  |  | \$150 |
| VCB. 8 | Bill of lading marked collect should be prepaid |  |  | \$150 |


|  | Physical Carton Compliance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| VCP. 1 | Multiple PO.s in one carton |  |  | \$150 |
| VCP. 2 |  | Per Box | \$0.464 | Calculated |
| VCP. 3 |  | Number of POs | \$13.660 | Calculated |
| VCP. 4 | PO number incorrect or not listed |  |  | \$150 |
| VCP. 5 |  | Per Box | \$0.464 | Calculated |
| VCP. 6 |  | Number of POs | \$13.660 | Calculated |
| VCP. 7 | Style \# incorrect or not listed (except Crossdock 2) |  |  | \$150 |
| VCP. 8 |  | Per Box | \$0.464 | Calculated |
| VCP. 9 |  | Number of POs | \$13.660 | Calculated |
| VCP. 10 | Color incorrect or not listed (except Crossdock 2) |  |  | \$150 |
| VCP. 11 |  | Per Box | \$0.464 | Calculated |
| VCP. 12 |  | Number of POs | \$13.660 | Calculated |
| VCP. 13 | Size incorrect or not listed (except Crossdock 2) |  |  | \$150 |
| VCP. 14 |  | Per Box | \$0.464 | Calculated |
| VCP. 15 |  | Number of POs | \$13.660 | Calculated |
| VCP. 16 | Unnecessary packing materials/pins |  |  | \$150 |
| VCP. 17 |  | Per Box | \$0.464 | Calculated |
| VCP. 18 |  | Number of POs | \$13.660 | Calculated |
| VCP. 19 | Invalid Purchase Order |  |  | \$150 |
| VCP. 20 |  | Per Box | \$0.464 | Calculated |
| VCP. 21 |  | Number of POs | \$13.660 | Calculated |
| VCP. 22 | Merchandise received in poor condition |  |  | \$150 |
| VCP. 23 |  | Per Box | \$0.464 | Calculated |
| VCP. 24 |  | Number of POs | \$13.660 | Calculated |
| VCP. 25 | Pre-pack detail not provided on outside of carton |  |  | \$150 |
| VCP. 26 |  | Per Box | \$0.464 | Calculated |
| VCP. 27 |  | Number of POs | \$13.660 | Calculated |


|  | LDU, Carton, and Pallet Compliance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| VCC. 1 | Style, Colors and or Sizes mixed in a carton (excludes cross dock shipments) |  |  | \$250 |
| VCC. 2 |  | Boxes Rehandled | \$0.464 | Calculated |
| VCC. 3 |  | Number of POs | \$13.660 | Calculated |
| VCC. 4 | No packing slip provided. |  |  | \$150 |
| VCC. 5 | Overshipment |  |  | \$150 |
| VCC. 6 | Resulting excess freight charge |  |  | Actual \$ |
| VCC. 7 |  | Boxes Rehandled | \$0.464 | Calculated |
| VCC. 8 |  | Number of POs | \$13.660 | Calculated |
| VCC. 9 | Failure to follow ISPM-15 pallet \& wood packing mat guidelines ( import \& export ) |  |  | \$150 |
| VCC. 10 |  | Per Pallet | \$6.00 | Calculated |
| VCC. 11 |  | Boxes Restacked | \$0.464 | Calculated |
| VCC. 12 |  | Number of POs | \$13.660 | Calculated |
| VCC. 13 | Incorrect Casepack |  |  | \$150 |
| VCC. 14 |  | Boxes Rehandled | \$0.464 | Calculated |
| VCC. 15 |  | Number of POs | \$13.660 | Calculated |
| VCC. 16 | Incorrect Ship To / Mark For Information on Cartons |  |  | \$150 |
| VCC. 17 |  | Boxes Rehandled | \$0.464 | Calculated |


|  | Merchandise Compliance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| VCM. 1 | Incorrect Style |  |  | \$150 |
| VCM. 2 |  | Boxes Rehandled | 0.464 | Calculated |
| VCM. 3 |  | Number of POs | 13.66 | Calculated |
| VCM. 4 |  | Return Freight Component |  | Actual \$ |
| VCM. 5 | Incorrect Size |  |  | \$150 |
| VCM. 6 |  | If returned, Inbound Freight Component |  | Actual \$ |
| VCM. 7 |  | If returned, Return Freight Component |  | Actual \$ |
| VCM. 8 |  | Boxes Rehandled | 0.464 | Calculated |
| VCM. 9 |  | Number of POs | 13.66 | Calculated |
| VCM. 10 | Incorrect Color |  |  | \$150 |
| VCM. 11 |  | If returned, Inbound Freight Component |  | Actual \$ |
| VCM. 12 |  | If returned, Return Freight Component |  | Actual \$ |
| VCM. 13 |  | Boxes Rehandled | 0.464 | Calculated |
| VCM. 14 |  | Number of POs | 13.66 | Calculated |
| VCM. 15 | Size strip tape missing from folded garments (if specified) |  |  | \$150 |
| VCM. 16 |  | If returned, Inbound Freight Component |  | Actual \$ |
| VCM. 17 |  | If returned, Return Freight Component |  | Actual \$ |
| VCM. 18 |  | Boxes Rehandled | 0.464 | Calculated |
| VCM. 19 |  | Number of POs | 13.66 | Calculated |


|  | Shipping / Carrier Compliance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| VCS. 1 | Incorect Carrier used |  |  | \$150 |
| VCS. 2 | Incorrect Carrier used | Added freight charges incurred. |  | Actual \$ |
| VCS. 3 | Live unloads not scheduled or not on time |  |  | \$200 |
| VCS. 4 | Incorrect information entered into TMS |  |  | \$150 |
| VCS. 5 | Carrier accessorial charges at origin loading location |  |  | \$150 |
| VCS. 6 |  | Charges incurred |  | Actual \$ |
| VCS. 7 | Failure to request routing via TMS |  |  | \$150 |
| VCS. 8 | Incorrect weight entered into TMS |  |  | \$150 |
| VCS. 9 |  | Number of POs | 13.66 | Calculated |
| VCS. 10 | Incorrect cube entered into TMS |  |  | \$150 |
| VCS. 11 |  | Number of POs | 13.66 | Calculated |
| VCS. 12 | Incorrect carton count entered into TMS |  |  | \$150 |
| VCS. 13 |  | Number of POs | 13.66 | Calculated |
| VCS. 14 | Truck / container ordered not used. Dry run. |  |  | \$150 |
| VCS. 15 |  | Expenses of the truck/trailer not used |  | Actual \$ |
| VCS. 16 | Incorrect ship point |  |  | \$150 |
| VCS. 17 |  | Excess freight charges w/ ship pt |  | Actual \$ |
| VCS. 18 | Incorrect delivery location |  |  | \$150 |
| VCS. 19 |  | Excess freight charges w/ ship pt |  | Actual \$ |
| VCS. 20 | Storage fee after 10th day awaiting RA\# |  |  | \$150 |
| VCS. 21 |  | Number of POs | 13.66 | Calculated |
| VCS. 22 | Detention charges/Storage Charges |  |  | Actual \$ |
| VCS. 23 | Denied Returns Cost |  |  | \$150 |
| VCS. 24 |  | Number of POs | 13.66 | Calculated |
| VCS. 25 |  | Freight costs incurred |  | Actual \$ |
| VCS. 26 | Didn't provide cnt. Van and seal info 24 hrs of cnt departing vendors dock |  |  | \$150 |
| VCS. 27 |  | Fee per container | 50.00 | Actual \$ |
| VCS. 28 | Late delivery to port |  |  | \$150 |
| VCS. 29 |  | Fee per container | 150.00 | Calculated |
| VCS. 30 |  | Number of POs | 13.66 | Calculated |
| VCS. 31 | Pallet Loading-Failure to load by PO |  |  | \$150 |
| VCS. 32 |  | Fee per box | 0.464 | Calculated |
| VCS. 33 |  | Number of POs | 13.66 | Calculated |
| VCS. 34 | Trailer Loading-Failure to load trailer by PO then Style |  |  | \$150 |
| VCS. 35 |  | Fee per box | 0.464 | Calculated |
| VCS. 36 |  | Number of POs | 13.66 | Calculated |


|  | Ticketing Compliance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| VCT. 1 | AAFES furnished tickets not on merchandise |  |  | \$150 |
| VCT. 2 |  | Per Garment Fee | 0.50 | Calculated |
| VCT. 3 |  | Fee per Box | 0.46 | Calculated |
| VCT. 4 |  | Fee per PO | 13.66 | Calculated |
| VCT. 5 | Ticket placement errors |  |  | \$150 |
| VCT. 6 |  | Per Garment Fee | 0.50 | Calculated |
| VCT. 7 |  | Fee per Box | 0.46 | Calculated |
| VCT. 8 |  | Fee per PO | 13.66 | Calculated |
| VCT. 9 | Random ticket errors found in pre-ticketing (10 or more) |  |  | \$150 |
| VCT. 10 |  | Per Garment Fee | 0.50 | Calculated |
| VCT. 11 |  | Fee per Box | 0.46 | Calculated |
| VCT. 12 |  | Fee per PO | 13.66 | Calculated |
| VCT. 13 | Merchandise is not pre-ticketed |  |  | \$150 |
| VCT. 14 |  | Per Garment Fee | 0.50 | Calculated |
| VCT. 15 |  | Fee per Box | 0.46 | Calculated |
| VCT. 16 |  | Fee per PO | 13.66 | Calculated |
| VCT. 17 | AAFES provided vendor tickets |  |  | \$150 |
| VCT. 18 |  | Per Ticket Removed | 0.25 | Calculated |
| VCT. 19 |  | Per Ticket Applied | 0.50 | Calculated |
| VCT. 20 |  | Fee per Box | 0.46 | Calculated |
| VCT. 21 |  | Fee per PO | 13.66 | Calculated |
| VCT. 22 | Tickets on merchandise are for a different retailer |  |  | \$150 |
| VCT. 23 |  | Per Ticket Removed | 0.25 | Calculated |
| VCT. 24 |  | Per Ticket Applied | 0.50 | Calculated |
| VCT. 25 |  | Fee per Box | 0.46 | Calculated |
| VCT. 26 |  | Fee per PO | 13.66 | Calculated |


|  | E-Business Compliance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| VCA. 1 | No ASN received at time of receipt at Distribution Center |  |  | \$150 |
| VCA. 2 |  | Fee per Box | \$0.46 | Calculated |
| VCA. 3 |  | Fee per PO | 13.66 | Calculated |
| VCA. 4 | Inaccurate ASN/Carton contents do not match ASN |  |  | \$150 |
| VCA. 5 |  | Fee per Box | \$0.46 | Calculated |
| VCA. 6 |  | Fee per PO | 13.66 | Calculated |
| VCA. 7 | Carton Label not scannable/Defective |  |  | \$150 |
| VCA. 8 |  | Fee per Box | \$0.46 | Calculated |
| VCA. 9 |  | Fee per PO | 13.66 | Calculated |
| VCA. 10 | No UCC 128 label on carton/misplaced |  |  | \$150 |
| VCA. 11 |  | Fee per Box | \$0.46 | Calculated |
| VCA. 12 |  | Fee per PO | 13.66 | Calculated |
| VCA. 13 | ASN does not include Carton Detail |  |  | \$150 |
| VCA. 14 |  | Fee per Box | \$0.46 | Calculated |
| VCA. 15 |  | Fee per PO | 13.66 | Calculated |
| VCA. 16 | Failure to respond to Outbound Transactions with accurate 997 acknowledgement |  |  | \$25 |
| VCA. 19 | Removed from cross dock to manual processing |  |  | \$150 |
| VCA. 22 | 810 invoice is technically wrong requiring retransmission | Per Invoice |  | \$25 |
| VCA. 24 | 856 ASN Transmission Errors | Per Transmission |  | \$75 |


|  | Accounting Compliance Rates |  |  |  |
| :--- | :--- | :--- | :---: | :---: |
| AP.1 | Multiple/Duplicate invoices | Per invoice | $\$ 150$ |  |
| AP.2 | Sending paper invoice in addition to EDI invoice | Per invoice | $\$$ |  |
| AP.3 | Incorrect pricing | Per invoice | $\$ 150$ |  |
| AP.4 | No PO\#/incorrect PO\# on invoice | Per invoice | $\$ 100$ |  |
| AP.5 | Returned check due to address change | Per invoice | $\$ 75$ |  |
| AP.6 | Returned ACH payment due to incorrect bank information | Per invoice | $\$ 75$ |  |


|  | Merchandise Shipping Compliance |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| VCO. 1 | Sent as a set and ordered as a separate; vice versa |  |  | \$150 |
| VCO. 2 |  | Boxes Rehandled | 0.46 | Calculated |
| VCO. 3 |  | Number of POs | 13.6 | Calculated |
| VCO. 4 | Sent in Bulk but ordered as a pre-pack and vice versa |  |  | \$150 |
| VCO. 5 |  | Boxes Rehandled | 0.46 | Calculated |
| VCO. 6 |  | Number of POs | 13.6 | Calculated |
| VCO. 7 | Pre-pack quantities not packed as ordered |  |  | \$150 |
| VCO. 8 |  | Boxes Rehandled | 0.46 | Calculated |
| VCO. 9 |  | Number of POs | 13.6 | Calculated |
| VCO. 10 | Pre-pack top/bottom sizes do not match |  |  | \$150 |
| VCO. 11 |  | Boxes Rehandled | 0.46 | Calculated |
| VCO. 12 |  | Number of POs | 13.6 | Calculated |
| VCO. 13 | Set top/bottom not bundled or packaged |  |  | \$150 |
| VCO. 14 |  | Boxes Rehandled | 0.46 | Calculated |
| VCO. 15 |  | Number of POs | 13.6 | Calculated |
| VCO. 16 | Hang merchandise not on VICS Hangers |  |  | \$150 |
| VCO. 17 |  | Boxes Rehandled | 0.46 | Calculated |
| VCO. 18 |  | Number of POs | 13.6 | Calculated |
| VCO. 19 | Freight charged within a Commercial Free Zone |  |  | Actual \$ |

