

To All Exchange Suppliers:

Effective January 15 2013, the following change will be made to Exchange Trade Promotion Management (TPM) accrual based claims.

Exchange accrual/volume based claims will no longer be based on total cost value of merchandise received during the negotiated billing cycle.

Instead, claim values will be based on invoices processed during the billing period.

The revised process will mirror industry best practice and benefit both the Exchange and suppliers by reducing the reconciliation work associated with receipt based claims.

This change will apply to all accrual/volume based claims scheduled to generate after 15 January 2013.

Please direct any questions regarding this change to coop@aafes.com.

Thank you,
SD-P Trade Promotion Management