

HOMEWARD BOUND

EXCHANGE



In 2014, thousands of US troops will return to their homes and their families. The Exchange has been by their side down range during war and now the Exchange will continue to be there for them as they are...Homeward Bound.





MISSION

The Exchange has developed a year-long campaign that ties together all marketing platforms to go above and beyond-creating a new emotional connection with returning troops and their families.



HOMEWARD BOUND

OUR PLAN

Build on our Emotional Connection

Connect Your Brand

Deliver A
Sincere Thanks

Our Valued Customer

Provide
Significant
Promotions And
Savings





OUR PLAN

Build on our Emotional Connection	Deliver A Sincere Thanks	Connect Your Brand	Significant Promotions And Savings
 Tell their Story and use their Pictures and Video Identify our tie with 	 Plain and Simple – "Thank you for your Service" Acknowledge Sacrifice 	 Highlight of our Strategic Partners Tell your story of commitment to 	 Contests and Monthly Giveaways Homeward Bound Weekly Savings
 them – We go where you go! We are part of the Military Family 	 Welcome them Home Welcome Home Events 	 Military Value of your Brand Create an emotional tie to your products 	 Year Long Momentum Maintain their relationship with the Exchange





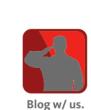
How Can YOU Be Involved?

- Put together a Promotional Package
- Develop an Ad Campaign
- Identify Your Story Hiring Veterans, Savings for Military, Your Employee Commitment to Military
- Share with us your ideas!
- Could you Support Installation Welcome Home Events?
- Can we offer new products as a Military only special
- Brainstorm how you can demonstrate commitment to Military
- Work with Buyers to identify promotion opportunities, product launches, ad campaigns, marketing materials, celebrity endorsements, etc. that could be tied to this campaign
- Set up a formal plan, or be more event driven



HOMEWARD BOUND>





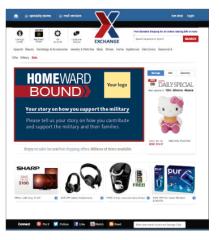
Like us.

facebook.com/AAFES.BX.PX



Visit *shopmyexchange.com*/doingbusiness to be apart of Homeward Bound Celebration.









- Become Part of Welcoming Home and Serving Those Who Serve
- Open to Your Ideas We want you to tell your story
- We have been with them as they served and we are with them as they return
- Create Lifetime Loyalty to Your Brand and Products

